



We Are Pleased to Announce Newly Revised Programs

2018 Fall Seminar Series

Richmond, Virginia

Location:

Virginia Community Healthcare
Association (VCHA)
3831 Westerre Parkway
Henrico, VA 23233-1330

Bristol, Virginia Location:

Courtyard by Marriott
3169 Linden Drive
Bristol, VA 24202

Tuition:

\$450.00 for 2- day
Leadership and Human Resources
seminar

Tuition includes comprehensive
take home materials

Schedule:

8:30 a.m. - 4:30 p.m.
(Continental breakfast, breaks, and
lunch provided)

Dress:

The dress for the workshop is
casual and comfortable.

Please click [here](#) to
register for SESCO's
Fall 2018 Seminars.

Cancellation Policy: Requests for
cancellations or substitutions will
be honored if they are received
seven (7) days prior to the
beginning of the seminar. The
person(s) may be registered for the
next seminar or other names may
be substituted; otherwise, the
company will be billed for the full
amount of the seminar.

The Effective Leader/Manager

Sept. 5-6, 2018 Bristol, VA

Sept. 26-27, 2018 Richmond, VA

This 2-day seminar focuses on utilizing proper behavioral based interview techniques for a comprehensive screening and hiring process, discussing the various employment regulations and application in daily management aspects, exploring the leader's role in compensation management, understanding yourself and others by completing the DiSC Personality Profile assessment, reviewing leadership qualities and skills sets to maximize professional growth and development, focusing on the importance of comprehensive employee performance management, properly resolving daily conflicts to avoid operational challenges, understanding generational diversity and inclusiveness, and utilizing appropriate disciplinary measures and termination procedures to negate organizational liability. **This seminar is intended for Supervisors/Managers, Human Resource Generalists, Compliance and Administration Officers.**

Human Resources: Understanding the Basics

Oct. 16-17, 2018 Bristol, VA

Oct. 9-10, 2018 Richmond, VA

This 2-day seminar focuses on understanding the role of HR Management, creating screening and hiring practices to attract and retain qualified individuals, reviewing required employment documentation to include personnel file management, navigating the complexities of employee relations, discussing the various employee regulations to negate liability, focusing on proper development and implementation of necessary HR Systems, engaging in practical HR Management focusing on practical tips and various scenarios and developing ability to properly engage in performance management and termination conversations. **This seminar is intended for HR Assistants or Generalists, Office Managers, Payroll, Compliance and Administration Officers.**

Human Resources for the Advanced Professional

Nov. 6-7, 2018 Bristol, VA

Nov. 14-15, 2018 Richmond, VA

This 2-day seminar focuses on understanding the importance of diversity and generational differences in the organization, developing and implementing proper compensation practices tied to performance criteria, recognizing how to properly handle internal investigations to best protect the organization, designing internal training and development programs for staff, reviewing various employment regulations and recent trends to include ADAAA, FMLA, Wage and Hour, discussing the complexities of EEO and related challenges, focusing on the importance of an employee handbook and required updates, and understanding the happenings within the organization via exit interviews, focus groups and personnel opinion surveys. **This seminar is intended for HR Executives, Senior Managers, Benefits and Compensation Managers, Compliance and Administration Officers and Chief Financial Officers.**



Registration Agreement

Participant's Name: _____

Title: _____

Organization: _____

Email Address: _____

Mailing Address: _____

City: _____ State: _____ Zip Code: _____

Telephone: _____ Fax: _____

Billing Address: _____
(If different from above)

Seminar Title: _____

Seminar Date: _____

Please Reserve:

Rates are estimated and may fluctuate.

Room Type:	Check In:	Check Out:	Location
<input type="checkbox"/> Double Room	_____	_____	\$114.00/night- Courtyard Marriott – Bristol
<input type="checkbox"/> King Room	_____	_____	\$114.00/night- Courtyard Marriott – Bristol
<input type="checkbox"/> Double Room	_____	_____	\$149.00/night- Hampton Inn – West - Richmond
<input type="checkbox"/> King Room	_____	_____	\$149.00/night- Hampton Inn – West - Richmond

Do you have a rewards number you would like to use? Yes No _____

I authorize SESCO Management to use the provided card information to book on my behalf: _____

Name on Card: _____

Credit Card Number: _____

Expiration Date: _____

Security Code: _____

Complete and return to:

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